



معرض تعدين عُمان
OMAN MINING EXPO

15 16 17
APRIL 2019
OMAN CONVENTION
& EXHIBITION CENTRE

In partnership with



سلطنة عمان
الهيئة العامة للتعدين
Public Authority for Mining
Sultanate of Oman

NEW Vertical Sectors:



**THE BIGGEST
MEETING PLACE
FOR MIDDLE EAST'S
MINING INDUSTRY**

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OVERVIEW

Oman's petroleum reserves are depleting and the search to produce raw materials for the Sultanate's nascent industrial base is gaining momentum.

Oman is a geological wonder as it is endowed with varieties of mineral resources - metallic minerals such as copper, gold, zinc, chromites, cobalt and iron ores and non-metallic minerals includes, dolomite, limestone, gypsum, clay, silica, ornamental stones and building materials. Its vibrant mining sector is being tapped to spur growth and add up billions of rials to the country's economy as well as generate jobs.

Oman is home to scores of mining companies. Currently more than 300 mining operations are active, out of which 53 are for chromite, 7 are for copper, 108 for aggregate, 31 for marble, 25 for building products, 7 for limestone, three each for sandstone and manganese, five each for gypsum, laterite and clay followed by one for salt and dune sand.

In 2014, the Sultanate reduced minerals worth over US\$ 370 million. The Public Authority for Mining (PAM) is currently formulating a new mining exploration and development strategy, underpinned by a Single Window System for the issuance of new licenses, to help unleash the potential of the country's prodigious mineral resources.



MARKET LANDSCAPE

- In 2014, Oman exported its entire production of 2,300 tonnes of copper cathodes earning revenues of US\$ 15.9 million. The estimated exploration resource of copper is about 50 million tons.
- Oman produced 91,966,872.800 metric tons of minerals valued at US\$ 354.3 million in 2015. The first quarter of 2016 saw the production pegged at 17,665,556.200 metric tons valued at US\$ 59 million. The biggest growth in output was seen in building material, chromite, limestone, gypsum in 2015 and the same trend continued in 2016 except for copper.
- Four concessions are planned to mine copper at Yanqul, Khaboura and Samad. The latest released data confirms more than 40 Mt of copper.
- Marble deposits are distributed over several areas of the Sultanate, notably in the wilayats of Ibri, Bahla, Sohar, Dhank, Ibra and Salalah. Marble production stood at 1,629,342 MT valued at US\$ 52 million in 2015.
- Oman has reserves of 170mn tonnes of gypsum. In 2015, Oman mined 6,049,413,000 MT of gypsum valued at US\$ 23.3 million.
- Silica production in 2015 was 8,485.000 MT, manganese 7,390.000 MT.

MARKET FACTS

- Oman is the second largest country in the GCC region with an excellent geology of minerals.
- Oman's mining industry is set to become an important sector in the country's diversification program. Oman is the first GCC producer and exporter of ferrochrome.
- Oman is home to sizeable deposits of limestone, marble and other carbonate-based minerals.
- The discovery of immense deposits of chromite has attracted significant investments over the last few years.
- The Mining Law and Implementing Regulations provide for several different types of licences, which are split between exploration and prospecting licences and longer-term extraction concessions.
- Applications for all types of mining permits are subject to consideration of safety and environmental concerns and the potential effect on Oman's water resources and archaeological heritage.
- Oman's mining sector is poised to surge by a 6% annual growth in 2018.
- Mining activities in Oman are set to increase following the discovery of significant reserves of mineable minerals, including gold, copper and rare earths.

GROWTH PROSPECT

With the discovery of mineable minerals, including gold, copper and rare earths the mining activities is geared for a push. A 2014 report by the Central Bank of Oman found that the mining sector had expanded on the back of integration with other industries, with the sector's total contribution to GDP reaching OMR104m (\$269.3m) in 2012, a 2.1% increase over 2011's OMR99.3m (\$257.13m.)

Mawarid Mining LLC, the mining and exploration arm of the MB Group of Companies, is currently engaged in planning the development of a modern, technologically advanced underground mine targeting copper deposits within its concessions in Ghuzayn Underground Copper Mining Project, located in Batinah North Governorate. Mawarid will also work in partnership with the Oman Oil Company (OOC) to develop the Yanqul Copper Project in Al Dhahirah.

Gulf Mining Group, one of the largest mining and mineral processing corporations in the Sultanate, plans to boost production of limestone and gypsum to nearly double the monthly output.

Kunooz Oman Holding, a major integrated player in Oman's mining and mineral processing sector, is pumping more investments in additional mining and crushing capacity at its quarries in Dhofar Governorate. It is projected to contribute to an increase in the Group's mineral exports targeted primarily into the growing and close proximity Indian market for limestone and global markets for gypsum.

State-owned Oman Mining Company (OMCO) is considering options to establish joint ventures with reputable global mining organisations for the joint operation of our assets. Another scenario is to look for global investors and together rebuild the capability of the company.

Gulf Mining Group is a leading player in Oman's mineral-based businesses. Thumrait has focused its capabilities in developing the vast mineral resources of the country and is working seriously to emerge as a leading player in Oman's mineral-based businesses. It has now emerged as one of the largest producers and exporters of chrome ore. It has plans to set up a major potash mining project with an investment ranging from US\$300-500 targeting prolific reserves in central Oman. One of the largest producers of gypsum in Oman, it plans to boost production of limestone and gypsum — commodities destined primarily for the burgeoning steel. The group is in the process of setting up a processing plant for gypsum board manufacturing and other related products in Salalah. It has plans to boost production of limestone and gypsum to nearly double the monthly output.

Zawawi Minerals, part of the Qais Zawawi Group that is mainly focused on developing Oman's mining and related industries, is in the forefront of efforts to create In-Country Value (ICV) for the Sultanate's prodigious gypsum resources. Zawawi Gypsum LLC, which operates a major gypsum quarry in the Thamrait area of southern Oman, is 55 per cent owned by the USG-Boral JV, while Zawawi Minerals LLC holds the balance 45 per cent. Sister firm USG-Zawawi Drywall SFZ LLC, which has invested in the country's first international standard gypsum board manufacturing plant at the Salalah Free Zone, is 50 per cent owned by the multinational JV, with Zawawi Minerals LLC owning the rest.

Australian mining firm Alara Resources Ltd is advancing towards construction of site infrastructure at the 70 per cent owned Al Hadeetha copper-gold project in Oman. Construction of a 1 million tonne per annum copper concentrator and other site infrastructure is planned to commence during Q1 2017.

KEY MINING PROJECTS IN OMAN



SEABED MINING OPERATION

A joint venture with a Canadian mining firm to wet test gigantic robotic machinery at Oman's Port of Duqm, which will be deployed on the seafloor to mine high-value minerals such as gold, copper, zinc and silver in the southwest Pacific. This project puts Oman as key base for the world's first seafloor mining project.



YANQUL COPPER PROJECT

The exploration and development of five separate copper deposits in the Yanqul area in the northern part of Oman. The project is expected to support metal-based industrial projects in Oman and further support the government's diversification strategy to boost long-term investment opportunities in the infrastructure, power and mining sectors.



BLOCK 4, 5, 6 COPPER MINING PROJECTS

The exploration of a targeted 10,700,000 and 29,250,000 tons of 1.4 and 2.4 per cent copper in the Semil Ophiolite Belt in northern Oman and the development of gold and copper deposits from a central operating plant.



WASHIHI COPPER-GOLD PROJECT

The exploration of a targeted 10,700,000 and 29,250,000 tons of 1.4 and 2.4 per cent copper in the Semil Ophiolite Belt in northern Oman and the development of gold and copper deposits from a central operating plant.

Project Cost: **US\$ 50 million**



DUQM MINERAL CONCESSIONS

The usage by mining companies of Duqm Port's 300-meter dedicated break bulk terminal to export their minerals, including limestone to several countries. The terminal has a capacity of up to 5 million tons per annum. The first shipment of dolomite from the port's commercial quay was done in February 2016.



GULF MINING'S POTASH VENTURE

A potash mine and a plant in central Oman by Gulf Mining is coming up. Full production is slated by 2020 with a pilot facility set to come on stream next year. Raw potash production, initially targeted at 500,000 metric tonnes per annum, will be scaled up to 1 million metric tonnes over a five year period. While potash mining is envisaged in central Oman, where abundant reserves of the mineral have been found, brine extraction and initial processing is planned at Umm As Samim. The downstream component of the venture, however, will be established in the Duqm Special Economic Zone where the potash will be blended with sulphur to produce Sulphate of Potash (SOP). These facilities could become one of the largest potash plants in the region with a minimum investment of approximately RO 115 million over the minimum estimated project lifespan of 20 years.



AL HADEETHA COPPER AND GOLD PROJECT

The Public Authority for Mining has completed review of the feasibility study and recommended licensing for the Al Hadeetha copper and gold project.

The project is based around the Washihi copper-gold deposit, which contains a JORC (the code for reporting of exploration results) resource of 14.1 million tonnes at 80 per cent copper and 18 gm per tonne gold.

The current Washihi resource contains 14.1 million tonnes at 0.8 per cent copper and 0.18 gm per tonne of gold.

NATIONAL STRATEGY FOR MINING

Mining is one of the five sectors acknowledged for driving growth in the long term and helping the government in its economic diversification strategy:

A new mining law has been drafted by PAM & under the process for endorsement which is most likely to be introduced in the first half of 2017.

- Clear and transparent
- Increase the period of the mining licenses

- Identify mining blocks
- Facilitate the procedures for obtaining mining approvals (One-stop-shop)
- Acceptance of the application depends on the added value
- Contribute to community development
- Strengthen the mining database
- More detailed description about licenses
- Clearer penalties and fines

ABOUT OMAN MINING EXPO

Oman Mining Expo is an international trade event that aims to be a business platform for the rapidly growing metal and non-metal industry in Oman. It showcases the latest services and technology used in mining operations, leveraging the increasing demand for minerals, discussing and addressing topics and issues relevant to the expansion of the industry, and attracting investment. It aims to support government initiatives to develop the sector in Oman and the Middle East as a whole.

EXHIBITION PROFILE

- Governmental and Non-Government Organizations
- Mineral Resources Organizations
- Mining and Exploration Equipment Companies
- Marble and Granite Companies
- Building Material Companies
- Chromite Technology and Processing Organisations
- Non-metallic Rocks Extraction and Processing Units
- IT, Communication, Data Processing and Transmission
- Explosives and Blasting Devices
- Mining Engineering, Erection and Construction Services
- Geological Surveyors
- Surveying instruments, Metals and Metallurgical Equipment
- Testing and Processing Laboratories

NEW VERTICAL SECTORS FOR 2019



OMAN METAL CONGRESS

Considering that industrial production is poised for a new high, the demand for metals is bound to go up. Metallic minerals in Oman include copper, gold, chromite, manganese, lead and zinc. In 2015, 442,658 MT of chromite and 41,226 MT of copper were extracted. Majority of Oman chromite ores are shipped to China. As steel industry is the foundation industry of any economy, Oman could use its chromite reserves to its full advantage.

Chromite ores from Oman are mainly located in the mountainous region of Sohar, Sumail and Sur. With many as 79 locations believed to hold potentially rich chrome ore deposits having been identified by the Ministry's Directorate-General of Minerals along a coastal swathe spanning the wilayats (provinces) of Shinas and Sohar, chromite holds a lot of promise.

Oman is getting aggressive to explore and exploit copper. The country has sizeable copper ore presence. Four concessions are planned to mine copper at Yanqul, Khaboura and Samad. Zinc, used for rustproofing steel in everything from auto bodies to suspension bridges, is also found in sizeable quantities in Oman.

A manganese ferroalloy smelter is being constructed adjacent to the ferrochrome smelter owned by subsidiary Gulf Mining Ferro Alloy (GMFA) at Sohar Free Zone. The project will — for the first time — add value to Oman's manganese ore, production of which has hitherto been exported. Avenues to downstream value-adding activities are also being explored.



STONE TECHNOLOGY EXPO

Oman is a net exporter of stones with exports indicating an increasing trend since 2011. There has been fairly significant explosion of the stone industry in Oman. Key Omani marble and stone producers include Al Rawas Stone & Granite; Al Turki Enterprises; Hamood Al Rashidi & Bros Trading Company; Gulf Mining Materials Company; Al Shanfari Marble Company; Natural Stones, and Al-Zerabi Trading Establishment.

Marble production stood at 1,629,342 MT valued at US\$ 52 million in 2015. Oman produced 12,156,031 MT of limestone and 720,213 MT of laterite. Oman needs a stone Testing Lab with state-of-the-art facilities that will help buyers choose the right stone where the physical characteristics, chemical composition and mineral constituents are made known to the users for zeroing in on the 'best' according to the nature of a project.

Oman can gain significantly from its vast limestone and marble wealth if suitably commercialised. There is a big demand for crusher and grinding equipment, mobile crusher plants, conveyor belts, feeders, mills for quarrying and machinery like CNC water jet machines, 6 Axis CNC Diamond wire saw machines, 5 Axis stone working station, gang saw, bridge cutting machines, block cutters, single head Polishing Machines, side cutting machines, lathe machines, EOT cranes, gantry cranes have to be in place.

There is a big demand for firms dealing in cutting and polishing of white marble. Stone Technology will be an international exposition on the stone industry which will showcase the world of natural dimensional stones, ancillary products and services comprehensively.

OMAN METAL CONGRESS

Machinery and Technology for Steel and Metal Manufacturing

- Automation and Instrumentations
- Energy Conservation
- Engineering and Design
- Environment protection
- Filtration & Separation
- Induction Furnace and Heat Treatment
- Nano-Technologies
- Palletisation
- Project Management and Consultation
- Pumps and Valves
- Quality control
- Refractories
- Safety Equipment and Technology
- Scientific Research and Development
- Scrap Collecting and Recycling
- Sheet metal, tube, section (ferrous and nonferrous)
- Sintering
- Smelting and Refining
- Software technology

Metallurgical Equipment and Technology

- Foundry Machinery and Technology
- Welding Equipment and Technology
- Rolling Mill equipments

Metal Working Machinery and Technology

- Bearing and Shafts
- Cutting, Shaping, Bending and Welding
- Extrusion
- Finished products, components, assemblies
- Flexible sheet metal working
- Forging, Casting equipment and accessories
- Forming
- Foundry Engineering
- Furnace and Heat Treatment
- Gears, Motors and Compressors
- Joining, fastening
- Lapping
- Laser Cladding
- Lubricants
- Machine Tools and Dies
- Polishing
- Spray Painting Systems
- Surface Treatment and Corrosion Technology
- Tube / Section processing
- Vibrator De-burring Machines and Consumables

STONE TECHNOLOGY EXPO

Machinery and Equipment for Quarrying Natural Stone

- Drilling and splitting equipment
- Stone cutting machines
- Diamond wire saws
- Hydraulic stone splitting machines
- Other machines and equipment for quarrying natural stone

Machinery and Plant for Working Natural Stone

- Mill saws
- Diamond wire saws, band saws
- Circular block saws
- Bridge saws
- Circular cross-cut saws
- Stone cutting machines
- Diamond wire saws, band saws
- Circular block saws
- Bridge saws
- Circular cross-cut saws
- Stone cutting machines

Metal Milling, Grinding and Polishing Machines

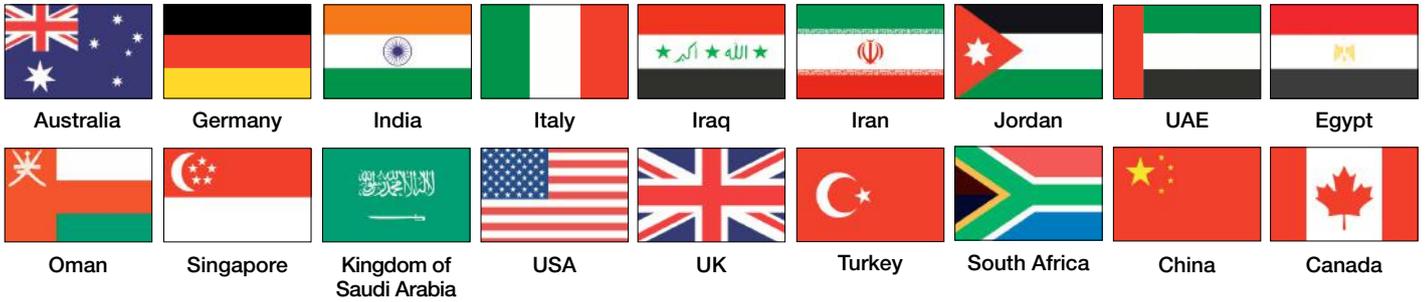
- Surface finishing machines
- Edge finishing machines
- Profile finishing machines
- Drilling machines
- Bush hammering and flaming machines, blasting equipment
- Pneumatic tools
- Electric tools
- Water jet cutting equipment

- Complete production plant for memorials, tiles and slabs
- Other machines and plant for working natural stone
- Machinery and plant for manufacturing diamond tools
- Diamond tools for quarrying and working natural stone
- Cutting wheels
- Mill saw blades
- Saw wires
- Drill bits
- Profile grinders
- Contour grinders
- Crust milling cutters
- Grinding and polishing tools
- Other diamond tools for quarrying and working natural stone
- Machinery, equipment and tools for moving and laying natural stone
- Industrial safety, environmental protection
- Dust removal equipment
- Noise insulation equipment
- Industrial safety
- Clothing
- Recycling
- Waste water recovery
- Pumps
- Other items for industrial safety, environmental protection

OMAN MINING EXPO 2017 HIGHLIGHTS

- The exhibition proved to be a confluence of service providers from the mining sector while the conference which offered insights on the latest in the industry was educational and informative.
- A total of 73 exhibitors representing ten countries expressed their admiration for the expertise of the participating local and overseas mining companies.
- Serious traders and visitors who included owners to lower management personnel spent a good deal of time interacting with the exhibitors.
- They said it helped them to gain knowledge about understanding regulations in mining; make new connections; meaningful profile visitors were an added advantage; offered opportunities to know about the latest state-of-the-art technology in mining; etc. Enquiries on Procurement, Business Development, Sales, Engineering, Operations, Entrepreneurship, Marketing, Consulting, Research, Program and Project Management, Finance are seen to yield results as seen by follow-ups after the expo. Many deals were clinched or are in the pipeline. Summing up, the expo provided the exhibitors with superior opportunities of collaboration in not only in mining industry but also in a number of related sectors.

2017 REPRESENTING COUNTRIES



2017 PARTICIPATION STATISTICS



73
TOTAL
NUMBER OF
EXHIBITORS



32 TOTAL NUMBER OF INTERNATIONAL EXHIBITORS



3400 sqm TOTAL NUMBER OF EXHIBITION SPACE



2612
TOTAL
NUMBER OF
VISITORS



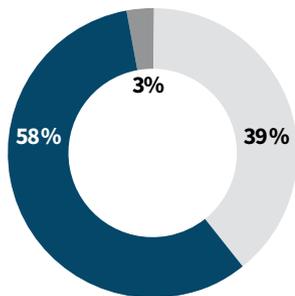
41 TOTAL NUMBER OF DOMESTIC EXHIBITORS



2017 STATISTICS

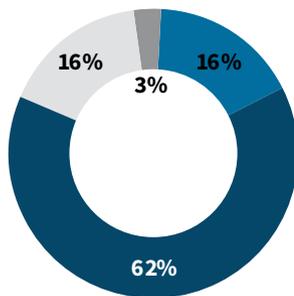
“WHAT EXHIBITORS HAVE TO SAY”

How would you rate Oman Mining Expo 2017?



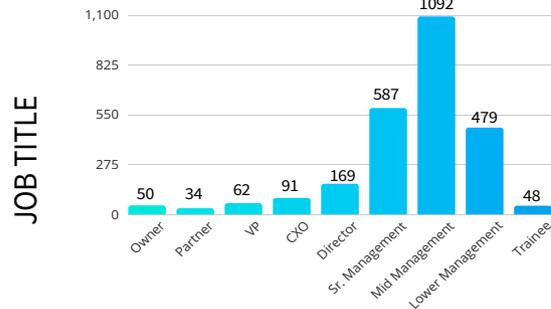
Very Successful
Fairly Successful
Unsuccessful

How would you rate the exhibition overall?

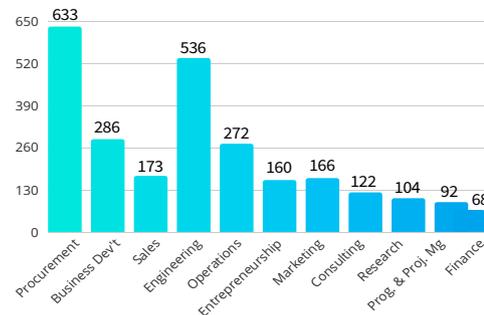


Excellent
Average
Good
Poor

Visitor breakdown by



JOB VERTICAL



Figures audited by BDO Jawad Habib, a UFI-Certified auditing firm.

2017 CONFERENCE HIGHLIGHTS

UNDER THE PATRONAGE OF



HE NASSER BIN KHAMIS AL JASHMI
Undersecretary of the Ministry of Finance

KEYNOTE SPEAKER



HE ENG. HILAL AL BUSAIDI
Chief Executive Officer, Public Authority of Mining (PAM)

FEATURED SPEAKERS



ABDULSATTAR AL MURSHIDI
Chairman
Oman Mining Company



DAVID ARCHER
Chief Executive Officer
Savannah Resources



DEAN CUNNINGHAM
Chief Executive Officer
Kunooz Oman Holding



HENRY ANTWI
Head of Mining & Metals
Oman Oil Company



JUSTIN RICHARD
Managing Director & Chief
Executive Officer
Alara Resources



LLOYD MADDOCK
Chief Executive Officer
Ahli Bank



MARC EVERTSE
Executive Commercial Manager
SOHAR Port and Freezone



MARC GILLIS
Industry Manager Metals Mining
Cement and Aggregates
Rockwell Automation



PROF. STEVE HALLS
Senior Environmental Expert
Ministry of Environment and
Climate Affairs (MECA)



RAVI SHARMA
Managing Director
Bedrock Mineral Resource
Consulting (BMRC)



REGGY VERMEULEN
Chief Executive Officer
Port of Duqm



TAEKWON KIM
General Manager
Commercial Dry Bulk & Liner
Oman Shipping Company



ALI AL WILEY
Chief Executive Officer
Oman Mining Company



IBRAHIM AL AMRI
Operations Director
Minerals Development Oman



JESSE DAMSKY
Chief Commercial Officer
Port of Salalah



THOMAS SINCLAIR
Managing Director-Fertilizers
Gulf Mining Group



MOHAMMED AL BATTASHI
Manager of Geological Surveys
Public Authority for Mining



MOHAMMED AL SHABIBI
Chief Executive Officer
Gulf Mining Group

MAIN TOPICS:

- Mining Role in the Contribution to the Development of National Economy
- Unlocking Value in Mineral Resources Development to Enhance Project Economics – Potential to Investors
- Expediting the Development of Mining in Oman to the National Interest – Minerals Development Oman
- Funding Mining Projects in the Sultanate
- Digital Mining: Mine of the future
- Exclusive Insight: Sustainability and Social Responsibility in the Mining Sector
- Understanding the Requirements from Ministry of Environment Climate Affairs (MECA)
- Providing an Insight on Fertilizer Potential in the Sultanate – Adding Value: Exclusive presentation from Gulf Mining Group
- Project Opportunities from Alara Resources, Savannah Resources, Kunooz Oman Holding, Gulf Mining Group and Oman Mining Company.



TESTIMONIALS

“Those who participated are writing the next page in Oman’s 4000+ year mining history and re-establishing the mining sector as a pillar of the national economy. Even better than last year!”

Justin Richard

Chief Executive Officer, Alara Resources Limited



“Just a short note to thank you and the team for putting on such an excellent exhibition at Minerals and Mining Muscat Oman this January 2017. Not only was the venue exemplary but the standard of sales enquiries reached beyond expectation.”

Greg Siese

Sales Manager ME, ERLAU AG

“We thank the organisers for making the effort to let us speak on the Mining event. We appreciate all the effort that was put into it and the presence of a wide audience. They stayed committed till the very last moments to make sure our company had the right attention.”

Marc Gillis

EMEA Industry Manager for Metals Mining Cement and Aggregates, Rockwell Automation



“Significant and a great show year on year!”

Dean Cunningham

Chief Executive Officer; Kunooz Oman Holding

“Exova is grateful for the opportunity to participate in this excellent event and to meet so many old clients and new connections”

Mark Ainscough

Regional Chemist, Exova, UK



“Very meaningful profile visitors was the USP which serve our purpose of exploring possibilities of finding a local channel partner. Received 10+ proposals for dealership.”

Parvez Siddike

Ashar Locker, India

“A very friendly, informative and succesful event with founded visitors”

David Matyus

General Manager, Al- Fajar Al-Alamiah, Oman



“We enjoyed Oman hospitality and had excellent discussion on a focused and personal level”

Thore Perlitz

Sales Director Middle East MBE-CMT GmbH, Germany

2017 OMAN MINING EXPO IN PICTURES



2017 OMAN MINING EXPO IN PICTURES



2017 MEDIA COVERAGE

OMAN TV



TIMES TV LIVE



PRESS RELEASES

Al Watan



Oman Arabic Daily



Al Shabiba



Times of Oman



Tribune



Observer



Times of Oman



Times of Oman



Muscat Daily



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2017 EXHIBITORS



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Kunooz Oman Holding



POTENTIAL omanoilandgas.com



Zamin Physic Pouya
Consulting Engineering Co.

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SPONSOR ADVANTAGES

Align your company brand with the only exhibition and conference expanding Oman's mining and minerals market.

- Build and maintain new business relations by meeting high-level executives from local, regional and international mining industries to.
- Maintain your position as a thought-leader within mining and minerals global markets.
- Introduce your new innovations and solutions by joining the distinguished speaking faculty of industry experts

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- Bags
- Speaking Slot
- Panelist
- Chairing

BOOK YOUR STAND TODAY



SHELL SCHEME
US\$ 390/RO 150
(per square meter)

This includes white panel walls, fascia and name board, carpeting, two(2) spotlights, a13-amp power socket, one(1) table, and two(2) chairs.



SPACE ONLY
US\$ 340/RO 130
(per square meter)

This consists only of bare floor space for those exhibitors who want to design and build their own stand.

For Speaking Opportunities

Dr. Salim Al Busaidi

[T]: +968 24495412

[F]: +968 24495421

[E]: salim@omanminingexpo.com

For Exhibition & Sponsorship Opportunities

Indrajeet Kumar

[T]: +968 24660124

[M]: +968 98892581

[E]: info@omanminingexpo.com

ORGANIZER'S CREDENTIALS



OMANEXPO®
Global Business Platform

Omanexpo is the pioneer event management company in Oman and the Sultanate's leading organizer of major trade shows, exhibitions and conferences. Its primary objectives are to effectively connect buyers and traders, promote business and trade involving local and international companies, and facilitate the introduction of new products, equipment and technologies into the market. Its events have been specially developed to support the continued growth of various types of industries that include: Automotive, Building and Construction, Food, Health and Medical, Hotel and Hospitality, Mining, Oil and Gas, Petrochemicals, Retail and Utilities (Power and Water).



Omanexpo is active in the global exhibition industry as a member of UFI-The Global Association of Exhibition Industry and the International Association of Exhibitions and Events (IAEE).



AWTAD is a specialized geological and environmental consultancy office in the Sultanate of Oman. AWTAD is managed by highly skilled experts who has more than 25 years of experience in conducting geological mapping, mineral exploration works and feasibility studies. AWTAD also has cooperated with specialized overseas geological institutions, which can carry out any economical evaluation for the most of mineral ores.

HEAD OFFICE:

1st Floor, SABCO Bldg, Wattayah Muscat, Sultanate of Oman
Tel: +968 24660124 | Fax: +968 24660125 /126 | Email: info@omanexpo.com

REGIONAL OFFICE:

Office No.203 2nd Floor, Grosvenor Commercial Tower, Sheikh Zayed Road, PO Box 80674 Dubai, UAE
Tel: +971 4 3277733 | Fax: +971 4 3277744 | Email: infodubai@omanexpo.com